

## Message Text

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12

ORIGIN EUR-12

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----- 103015

R 142359Z JAN 76

FM SECSTATE WASHDC  
TO AMEMBASSY WARSAW

UNCLAS STATE 009652

E.O. 11652: N/A

TAGS: BPRO, PL

SUBJECT:MCKEE BID FOR PHARMACEUTICAL PLANT

REF: WARSAW 178

FOR AMBASSADOR DAVIES FROM CONGRESSMAN ROSTENKOWSKI

1. I HAVE RECEIVED YOUR CABLE OF JANUARY 12 CONCERNING THE  
MCKEE COMPANY IN CHICAGO, ILLINOIS. CONTRACT NEGOTIATIONS  
WERE CONDUCTED IN WARSAW DURING THE WEEK OF JANUARY 5, 1976  
AMONG MCKEE, POLIMEX AND POLFA. AS A PART OF THESE DIS-  
CUSSIONS ADDITIONAL ENGINEERING ITEMS WERE ADDED TO THE  
ORIGINAL SCOPE OF WORK AT NO INCREASE IN CONTRACT PRICE.  
THESE INCLUDE:

- A. PRELIMINARY AND FINAL DESIGN FOR PROCESS
- WASTE DISPOSAL (EVAPORATION, DRYING, AND
- INCINERATION);
- B. ENVIRONMENTAL CONTROL (ODORS);
- C. INCREASED VOLUME OF PRODUCTION OF
- VARIOUS PHARMACEUTICALS.

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----- D. MCKEE ALSO AGREED TO PROVIDE  
----- MISCELLANEOUS TECHNICAL DATA,  
----- SUCH AS ANTI-CORROSION DATA,  
----- INSTALLATION SPECIFICATIONS,  
----- AND LABOR REQUIREMENTS TO OPERATE  
----- THE PLANT. IT WILL ALSO ASSIST  
----- IN PREPARING THE ENVIRONMENTAL  
----- IMPACT STATEMENT. THESE ITEMS  
----- REPRESENT A SUBSTANTIAL INCREASE  
----- IN COST TO MCKEE.

2. DURING THE JANUARY MEETINGS, MCKEE FORMALLY PRESENTED  
A REDUCED PRICE FOR FINAL DESIGN OF THE PLANT. THEY  
UNDERSTAND THAT THEY WOULD THUS BE IN A VERY COMPETITIVE  
POSITION AS REGARDS PRICE.

3. MCKEE REMAINS MOST ANXIOUS TO WORK WITH SQUIBB IN  
SUPPLYING THIS FACILITY, WHOSE COMPLETION WOULD BE A  
MONUMENT IN WARSAW THAT WOULD DEMONSTRATE OUR TECHNICAL  
ACHIEVEMENTS AND ENCOURAGE FUTURE COOPERATION BETWEEN  
OUR TWO COUNTRIES.

4. I WOULD APPRECIATE IT IF YOU WOULD TRANSMIT THE  
CONTENTS OF THIS MESSAGE FROM ME TO MINISTER OLSZEWSKI.  
WITH WARMEST REGARDS I REMAIN SINCERELY YOURS. DAN  
ROSTENKOWSKI.  
KISSINGER

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
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